



# Rachael Ross

Third Level Coach and Facilitator

*“Inspiring and insightful, I work with leaders and teams to challenge and support them as they reach success way beyond their current horizon.”*

## Statement of Purpose:

***Passionate about supporting and challenging leaders and their teams to create business and personal success***

## About me:

I am endlessly curious about people and organisations, and bring a compassionate challenge to clients as they become more fully themselves and step up as leaders and teams, creating more harmonious and effective ways of working together.

I have worked in change management and industrial relations in global organisations, grown a successful consultancy from scratch, and now as a coach and facilitator, bring over 30 years wisdom to my work, and love the variety, challenge and independence that this brings me.

## Outcomes - What you can expect from our coaching partnership

- The agenda is set and driven with you – with me holding you to your aims and aspirations with compassion and tenacity!
- Expanded self awareness and a stronger sense of purpose and identity
- Greater ability to engage emotionally as well as strategically with all stakeholders
- Expanded portfolio of leadership styles and strengths
- A sense of widening choices and sustainable personal growth, through a more mindful approach to decision

## Education/certifications

- MA in Modern Languages from Cambridge University
- Qualified Executive Coach by ICF
- Team Coaching accreditation with the Coverdale Organisation
- Clean Language training and systemic
- Master Practitioner, NLP
- Fellow of Royal Society for Arts
- Certified in Third Level Leadership



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## Select Client List

BP  
Cambridge University  
Enterprise Rent a Car  
ExxonMobil  
National Grid  
Oxford University  
Pearson plc  
RWE npower  
Standard Chartered Bank  
Swiss Re  
Taylor Wessing  
The Crown Estate



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## Testimonials

**AN, Global Consulting Firm** - *Colleagues observed that I was selling on to existing clients with rigour and success. Coaching helped me to recognise my own strengths at selling; and also gave me a focus for fine tuning my listening and questioning skills. The proof is in the results – I was able to secure £100,000 of business in 10 weeks from two important clients.*

**PK, City Based IT Executive** - *Many thanks for your excellent guidance, insight and coaching over the past weeks. I have found the sessions to be extremely enlightening, thought provoking, and the learnings from them will stand me in good stead for years to come.*

**AC, Entrepreneur, Market Research Consultancy** - *The approach is both encouraging and supportive, whilst never losing sight of the objectives, therefore ensuring I remain committed to achieving my goal.*

**TW, Global Engineering Consultancy Firm** - *Your style and credibility matched up well with our senior team's needs.*

**AC, Market Research Consultancy** - *This style of coaching suits the way I think and learn, letting me explore issues fully before closing down and encouraging me towards action.*

**AW, Pharms Organisation** - *I appreciate your creative and well structured approach to challenges of personal development and change. Your focus and empathy are very supporting for the process of change. You are a great coach, and a pleasure to work with.*